



Marc RIAR

Ph.D. in Management Information Systems

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EDUCATION

- 2023** Ph.D. in Management Information Systems, Technical University Berlin, Germany
- 2016** Master, Business Administration, Management of Information Systems, University of Mannheim, Germany
- 2013** Bachelor, IT, Management of Information Systems, Karlsruhe University of Applied Sciences, Germany

COURSES TAUGHT

- Digital innovation, Grande ecole (bachelor cycle)
- Is project management, Grande ecole (master cycle)
- Algorithmic thinking & programming structures, Grande ecole (bachelor cycle)
- Integrated information management
- Business simulation
- It-service management
- Introduction to business informatics

INTELLECTUAL CONTRIBUTIONS

Papers in refereed journals

Published

Korbel J., Riar M., Pröhl T., Zarnekow R., (2024), What drives user interest and purchase of virtual 3D assets? An empirical investigation of 3D model attributes and pricing dynamics., *Electronic Commerce Research and Applications*, 68(6), pp. 101452

RIAR M., Morschheuser B., Zarnekow R., Hamari J., (2023), Altruism or egoism – how do game features motivate cooperation? An investigation into user we-intention and I-intention, *Behaviour and Information Technology*, -(-), pp. 1-25

RIAR M., Xi N., Korbel J. J., Zarnekow R., Hamari J., (2023), Using augmented reality for shopping: a framework for AR induced consumer behavior, literature review and future agenda, *Internet Research*, 33(1), pp. 242-279

Xi N., Chen J., Gama F., RIAR M., Hamari J., (2023), The challenges of entering the metaverse: An experiment on the effect of extended reality on workload, *Information Systems Frontiers*, 25(2), pp. 659-680

RIAR M., Morschheuser B., Zarnekow R., Hamari J., (2022), Gamification of cooperation: A framework, literature review and future research agenda, *International Journal of Information Management*, 67(-), pp. 102549

Morschheuser B., RIAR M., Hamari J., Maedche A., (2017), How games induce cooperation? A study on the relationship between game features and we-intentions in an augmented reality game, *Computers in Human Behavior*, 77(2017), pp. 169-183

Refereed proceedings

Published

Weber M., RIAR M., Morschheuser B., (2023), Is Adaptive Gamification just a Theoretical Fairytale? An Experiment in a Text-based Adventure Game for Data Crowdsourcing, in: Tung Bui(Eds.) in *Proceedings of the 56th Hawaii International Conference on System Sciences, HICSS*

Korbel J., Riar M., Wiegmann L., Zarnekow R., (2022), Augmented Reality in E-Procurement: Opportunities and Challenges, in: -(Eds.) in *PACIS 2022 Proceedings, Pacific Asia Conference on Information Systems*

Non-refereed proceedings

Published

Riar M., Korbel J. J., Xi N., Zarnekow R., Hamari J., (2021), The Use of Augmented Reality in Retail: A Review of Literature, in: Tung Bui(Eds.) in *Proceedings of the 54th Hawaii International Conference on System Sciences, Hawaii International Conference on System Sciences, chapter -, pp. 638-647*

Riar M., (2020), Using Gamification to Motivate Cooperation: A Review, in: -(Eds.) in *Forty-First International Conference on Information Systems, ICIS*

Riar M., Morschheuser B., Hamari J., Zarnekow R., (2020), How Game Features Give Rise to Altruism and Collective Action? Implications for Cultivating Cooperation by Gamification, in: Tung Bui(Eds.) in *Proceedings of the 53rd Hawaii International Conference on System Sciences, Hawaii International Conference on System Sciences, chapter -, pp. 695-704*

Chapters in books

Published

RIAR M., Korbel J. J., Xi N., Meywirth S., Zarnekow R., Hamari J., (2023), Augmented Reality in Interactive Marketing: The State-Of-The-Art and Emerging Trends, in: Cheng Lu Wang(Eds.), *The Palgrave Handbook of Interactive Marketing*, 978-3-031-14960-3;978-3-031-14961-0, Springer International Publishing AG, chapter 14, pp. 301-327

Mandujano G., RIAR M., Morschheuser B., Hamari J., (2023), Gamification as a Catalyst to the Circular Economy, in: Hanna Lehtimäki, Leena Aarikka-Stenroos, Ari Jokinen, Pekka Jokinen(Eds.), *The Routledge Handbook of Catalysts for a Sustainable Circular Economy*, 9781003267492, Taylor & Francis Group | Routledge, Oxford, chapter 16, pp. 312-336

RIAR M., Hamari J., Zarnekow R., (2021), The Gamification of Enterprise Cooperation: A Cross-Comparison of Case Studies, in: Mikko Vesa(Eds.), *Organizational Gamification: Theories and Practices of Ludified Work in Late Modernity*, 9780429316722, Taylor & Francis Group | Routledge, Oxford, chapter 6, pp. 109-126

RIAR M., Mandausch M., Henning P., D'Souza T., Voss H.-P., (2020), Anreize und Hemmnisse für die Verwendung und Veröffentlichung von OER in der Hochschullehre: Eine Literaturanalyse und empirische Untersuchung, in: Marianne Merkt, Annette Spiekermann, Tobina Brinker, Astrid Werner, Birgit Stelzer(Eds.), *Hochschuldidaktik als professionelle Verbindung von Forschung, Politik und Praxis*, 9783763965946, wbv, chapter 7, pp. 109-123

EDITORIAL ACTIVITY

Reviewer in an academic journal

Internet Research

AIS Transactions on Human-Computer Interaction

International Journal of Human-Computer Interaction

Business & Information Systems Engineering

Information Systems Research

Reviewer in an book / textbook

Tagungsband Deutsche Gesellschaft für Hochschuldidaktik

Palgrave

Routledge

Palgrave

PROFESSIONAL SERVICE

Reviewer for an academic conference

Forty-Fourth International Conference on Information Systems

International GamiFIN Conference

Forty-Third International Conference on Information Systems

International GamiFIN Conference

Wuhan International Conference on E-Business

16th International Conference on Wirtschaftsinformatik

Hawaii International Conference on System Sciences

International GamiFIN Conference

RESEARCH ACTIVITIES

COMMITTEE CHAIR

Co-Organizer of a workshop

OER-KA Conference, Karlsruhe University of Applied Sciences, Germany