



## Calliope SUDBOROUGH

Ph.D. in Law

Assistant Professor, International Negotiation and Sales  
Management

Academic Director

c.sudborough@ieseg.fr

### EDUCATION

**2021** Ph.D. in Law, University Panthéon-Assas Paris II, France

**2007** J.D. cum laude, Suffolk University Law School, USA

**2004** BA, International Relations, Boston University, USA

### PROFESSIONAL CERTIFICATION

**2050** Member of the Bar of New York, Bar of New York, USA

**2015** Trained Mediator, Pepperdine School of Law Straus Institute for Dispute Resolution, USA

### RESEARCH INTERESTS

Mediation, International Investment Disputes, Negotiation

### PROFESSIONAL EXPERIENCE

#### ACADEMIC:

**2016 - Present** Lecturer, IÉSEG School of Management, France

**2016 - Present** Academic director, IÉSEG School of Management, France

#### PROFESSIONAL:

**2007 - 2016** Deputy Manager, International Chamber of Commerce (ICC), Paris, France

### COURSES TAUGHT

- Negotiating international political agreements (module 2), Grande école (bachelor cycle)
- Business negotiation, Grande école (bachelor cycle)
- Negotiating contracts & law, Msc in international business

- Practical negotiation skills ibl, Grande ecole (master cycle)
- Negotiating contracts & law, Msc in negotiation for organisations
- Introduction to negotiation
- Introduction to negotiation, Grande ecole (master cycle)
- Negotiation contracts and law, Msc in negotiation for organisations
- Negotiation contracts & law
- Introduction to negotiation
- Negotiation contracts and law, Grande ecole (master cycle)
- Negotiation contracts and law, Msc in negotiation for organisations
- Negotiation essentials, Grande ecole (bachelor cycle)
- Negotiation research seminar, Grande ecole (master cycle)
- Practical negotiation skills, Grande ecole (master cycle)

## **INTELLECTUAL CONTRIBUTIONS**

---

### **Books**

---

#### **Published**

Sudborough C., (2023), *Mediating Sovereign Debt Disputes*, 978-3-031-46786-8, Springer, Cham

## **GRANTS AND HONORS**

---

### **Award**

- |      |   |
|------|---|
| 2022 | Teaching Excellence Award, Master Grande Ecole, IÉSEG School of Management, France                                |
| 2021 | Nominated for the award "IESEG Excellence in Teaching - postgraduate programs, IÉSEG School of Management, France |
| 2020 | Nominated for award "IESEG Excellence in Teaching" post graduate programs, IÉSEG School of Management, France     |
| 2019 | Nominated for award - "IESEG Excellence in Teaching" postgraduate programs, IÉSEG School of Management, France    |

## **PROFESSIONAL MEMBERSHIPS**

---

New York Bar Association, USA

## **EDITORIAL ACTIVITY**

---

### **Reviewer in an academic journal**

**2022** Asia Pacific Law Review

## **PROFESSIONAL SERVICE**

---

### **Manager of a professional working group**

**2016 - 2017** Co-Chair of the International Mediation Committee of the American Bar Association (ABA), USA

### **Member of a professional working group**

**2020** ICC Hellas Mediation Committee, Greece

**2017** International Chamber of Commerce Mediation Roundtable 2017, France

## **RESEARCH ACTIVITIES**

---

### **COMMITTEE CHAIR**

#### **Contribution to an international academic partnership**

**2018** I put IESEG in contact with my contact at the University of Houston Law Center. Since then an international partnership agreement has been made between the two schools - benefitting the IBL program in particular., University of Houston, USA