



Calliope SUDBOROUGH

Ph.D. in Law

Assistant Professor, International Negotiation and Sales
Management

Academic Director

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EDUCATION

2021 Ph.D. in Law, University Panthéon-Assas Paris II, France

2007 J.D. cum laude, Suffolk University Law School, USA

2004 BA, International Relations, Boston University, USA

PROFESSIONAL CERTIFICATION

2050 Member of the Bar of New York, Bar of New York, USA

2015 Trained Mediator, Pepperdine School of Law Straus Institute for Dispute Resolution, USA

RESEARCH INTERESTS

Mediation, International Investment Disputes, Negotiation

PROFESSIONAL EXPERIENCE

ACADEMIC:

2016 - Present Lecturer, IÉSEG School of Management, France

2016 - Present Academic director, IÉSEG School of Management, France

PROFESSIONAL:

2007 - 2016 Deputy Manager, International Chamber of Commerce (ICC), Paris, France

COURSES TAUGHT

- Negotiating international political agreements (module 2), Grande école (bachelor cycle)
- Business negotiation, Grande école (bachelor cycle)
- Negotiating contracts & law, Msc in international business

- Practical negotiation skills ibl, Grande ecole (master cycle)
- Negotiating contracts & law, Msc in negotiation for organisations
- Introduction to negotiation
- Introduction to negotiation, Grande ecole (master cycle)
- Negotiation contracts and law, Msc in negotiation for organisations
- Negotiation contracts & law
- Introduction to negotiation
- Negotiation contracts and law, Grande ecole (master cycle)
- Negotiation contracts and law, Msc in negotiation for organisations
- Negotiation essentials, Grande ecole (bachelor cycle)
- Negotiation research seminar, Grande ecole (master cycle)
- Practical negotiation skills, Grande ecole (master cycle)

INTELLECTUAL CONTRIBUTIONS

Books

Published

Sudborough C., (2023), *Mediating Sovereign Debt Disputes*, 978-3-031-46786-8, Springer, Cham

GRANTS AND HONORS

Award

- | | |
|------|---|
| 2022 | Teaching Excellence Award, Master Grande Ecole, IÉSEG School of Management, France |
| 2021 | Nominated for the award "IESEG Excellence in Teaching - postgraduate programs, IÉSEG School of Management, France |
| 2020 | Nominated for award "IESEG Excellence in Teaching" post graduate programs, IÉSEG School of Management, France |
| 2019 | Nominated for award - "IESEG Excellence in Teaching" postgraduate programs, IÉSEG School of Management, France |

PROFESSIONAL MEMBERSHIPS

New York Bar Association, USA

EDITORIAL ACTIVITY

Reviewer in an academic journal

2022 Asia Pacific Law Review

PROFESSIONAL SERVICE

Manager of a professional working group

2016 - 2017 Co-Chair of the International Mediation Committee of the American Bar Association (ABA), USA

Member of a professional working group

2020 ICC Hellas Mediation Committee, Greece

2017 International Chamber of Commerce Mediation Roundtable 2017, France

RESEARCH ACTIVITIES

COMMITTEE CHAIR

Contribution to an international academic partnership

2018 I put IESEG in contact with my contact at the University of Houston Law Center. Since then an international partnership agreement has been made between the two schools - benefitting the IBL program in particular., University of Houston, USA