

SPRING 2026

14/10/2025

MASTER - LILLE



SPRING 2026

Exchange students

Syllabi and more details on courses offered to incoming exchange students can be found on: https://www.ieseg.fr/en/international/study-at-ieseg-in-exchange/course-list/

All courses offered through the Exchange Program are within the 5-year Grande Ecole Program (PGE).

Incoming exchange students at bachelor level will choose courses from the 6th semester of <u>our Bachelor</u> cycle, <u>taught BOTH in Fall and Spring semesters</u>, which is aimed at acquiring a holistic international experience. They will share classes with IÉSEG students, spending a significant amount of time with subjects of international, social, and cultural importance. The semester will be partly made up of electives.

What should students keep in mind for their course selection?

Credits

- A regular semester load is 30 ECTS credits (European Credit Transfer System), and we accept a minimum of 20 ECTS from incoming exchange students. Students should make sure they know how many credits they need to validate.
- In case students need less than 20 ECTS, we request official emails from Home University Coordinators.
- Courses vary from 2 to 6 ECTS, so students should take between 8 and 12 courses to reach 30 ECTS.

Format

o EXT: Extensive (semester long course) / INT: Intensive (1-week course)

Course availability

- o Bachelor students have access to Bachelor courses only (our Bachelor cycle is 3 years).
- Students with a Bachelor in 4 years at their home university coming to IESEG during their fourth year will choose between either our Bachelor OR Master-level courses. These offers cannot be mixed.
- $\circ \quad \text{Master students have access to Master courses only}.$

Bachelor level courses

- o Incoming Bachelor exchange students will have access to Core Courses (CC) and Electives courses (OE) from the 6th semester of our Bachelor cycle, taught both in Fall and Spring semesters.
- o Students will be required to rank their preferred courses.
- Courses will be assigned according to course availability while respecting the students' preferences as much as possible.
- For some universities, the transfer of credits will be facilitated if students take 6 ECTS credit
 courses (equivalent to 3 credits in the USA and Canada). In this case, students should choose
 in priority these 6 ECTS courses in our list.

Master level courses

- o The Master cycle of the PGE is a Master in Management, with 7 majors and 11 specializations.
- o Incoming exchange students have access to the same Core Courses and Specialization Core Courses as IÉSEG students.
- o Incoming Master exchange students will be required to choose between 2 options:
 - Option 1: Compulsory core Courses (CC)+ Specialized Core courses (SCC) depending on the chosen specialization
 - Option 2: Compulsory core Courses (CC) + International Electives (IE)
- Courses will be assigned according to course availability while respecting the students' preferences as much as possible.

- French language Courses /Bachelor & Master level students
 - o FLE (Français Langue Etrangère) courses are 2 ECTS.
 - o They are available to all incoming exchange students, and not mandatory.
 - Registered students will receive details for an online language test, which will be used to enroll them in FLE courses.
 - The FLE elective course BIEN PRONONCER LE FRANCAIS 0521 is available to Level 1 and Level 2 students only.
 - The course ATELIER INTERCULTUREL DE CONVERSATION 3318 is available to Level 3 students only.
 - The FLE elective course PRÉPARATION AU DELF B1 ET B2 0520 is available to Level 4 students only.
 - o There are no Business courses taught in French.

"Track" or "Field" of studies

TRACK NAME	TRACK
Audit, Control, Accounting	ACC
CSR and Sustainability	CSRS
Personal Development / People Competencies	DEV
Economics	ECO
Entrepreneurship	ENT
Finance	FIN
General Management & Strategy Consulting	GMSC
Human Ressources Management	HRM
International Economy	IBE
Innovation and Entrepreneurship	INNO/ENT
Intercultural competences	ITC
French as a Foreign Language	LAN_FRE
Law	LAW
Management of Information Systems	MIS
Marketing	MKT
Negotiation	NEG
Operations Management	OPS
Quantitative Methods	QMS
Strategy and Sustainability	STS

Online course registration

Exchange students will register for their course preferences online prior to their arrival in France. The students will receive further information regarding the course registration by email as soon as the semester start gets closer. Students should be careful about announced deadlines.

Double Degree Exchange students:

Please note the Majors from our *Master in Management (PGE)* (Lille & Paris):

DEPARTMENT	TRACK	MASTER - MAJORS	MAJOR CODE	
MARKETING & SALES	MKT	Marketing	MKT	
NEGOTIATION	NEG	International Negotiation and Sales	NEG	
INNOVATION, ENTREPRENEURSHIP and INFORMATION SYSTEMS	ENT	Innovation & Entrepreneurship	IENT	
OPERATIONS MANAGEMENT	OPS	Operations & Supply Chain Management	OPS	
FINANCE	FIN	Finance	FIN	
ACCOUNTING	ACC	Financial Management and Control	ACC	
PEOPLE, ORGANIZATIONS AND NEGOTIATION	HRM	General Management & Strategic Consulting	GMSC	

There are no Majors at Bachelor level.

Double Degree students coming through exchange agreements at IÉSEG will be considered as regular IÉSEG degree-seeking students (bachelor and master level).

When required by the Program, these students will choose courses through tools and processes used for regular Grande Ecole Program or Bachelor in International Business degree-seeking students, not through the exchange program tools.

Double Degree students will receive further information regarding the course registration by email as soon as the semester start gets closer. Students should be careful about announced deadlines.

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CORPORATE GOVERNANCE 3688 3 ENTREPRENEURIAL FINANCE 3687 3 FINANCIAL ENIGINEERING 3681 3 FINANCIAL INTERMEDIARIES 3691 3 MACRO-ECONOMIC ENVIRONMENT & MONETARY POLICY 3690 3 M&AS AND CORPORATE RESTRUCTURING 3694 3 MULTINATIONAL FINANCIAL MANAGEMENT 3678 3 MULTINATIONAL FINANCIAL MANAGEMENT 3686 3 REGULATION AND COMPLIANCE 3693 3 REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN B2B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3688 3687 3681 3691	FIN	CCC	EXT	3
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FINANCIAL ENGINEERING 3681 3 FINANCIAL INTERMEDIARIES 3691 3 MACRO-ECONOMIC ENVIRONMENT & MONETARY POLICY 3690 3 M&AS AND CORPORATE RESTRUCTURING 3694 3 MULTI-ASSET PORTFOLIO MANAGEMENT 3678 3 MULTINATIONAL FINANCIAL MANAGEMENT 3686 3 REGULATION AND COMPLIANCE 3693 3 REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN B2B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3691	FIN	SCC	EXT	3
MACRO-ECONOMIC ENVIRONMENT & MONETARY POLICY 3690 3 M&AS AND CORPORATE RESTRUCTURING 3694 3 MULTI-ASSET PORTFOLIO MANAGEMENT 3678 3 MULTINATIONAL FINANCIAL MANAGEMENT 3686 3 REGULATION AND COMPLIANCE 3693 3 REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN B2B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3		FIN	SCC	EXT	3
M&AS AND CORPORATE RESTRUCTURING 3694 3 MULTI-ASSET PORTFOLIO MANAGEMENT 3678 3 MULTINATIONAL FINANCIAL MANAGEMENT 3686 3 REGULATION AND COMPLIANCE 3693 3 REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN 828 SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3		FIN	SCC	EXT	3
MULTI-ASSET PORTFOLIO MANAGEMENT 3678 3 MULTINATIONAL FINANCIAL MANAGEMENT 3686 3 REGULATION AND COMPLIANCE 3693 3 REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN 82B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3690	FIN	SCC	EXT	3
MULTINATIONAL FINANCIAL MANAGEMENT 3686 3 REGULATION AND COMPLIANCE 3693 3 REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN 82B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3694 3678	FIN	SCC	EXT EXT	3
REPORTING FOR BANKS 3692 3 TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN B2B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3686	FIN	SCC	EXT	3
TRADING & EXCHANGES 3683 3 BUSINESS DEVELOPMENT IN B2B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3693	FIN	SCC	EXT	3
BUSINESS DEVELOPMENT IN B2B SALES 3738 3 CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3692	FIN	SCC	EXT	3
CROSS-CULTURAL MARKETING 3732 3 DIGITAL BRANDING 3726 3	3683 3738	FIN	SCC	EXT EXT	3
DIGITAL BRANDING 3726 3	3732	MKT	SCC	INT	3
DICITAL COMMUNICATION 3737	3726	MKT	SCC	EXT	3
DIGITAL COMMUNICATION 3727	3727	MKT	SCC	EXT	3
		MKT		EXT	3
	3729 3730	MKT	SCC	EXT EXT	3
	3739	MKT	SCC	EXT	3
	3733	MKT	SCC	EXT	3
	3734	MKT	SCC	INT	3
	3735	MKT	SCC	EXT	3
	3736 3740	MKT	SCC	EXT EXT	3
	3731	MKT	SCC	EXT	3
		MKT	SCC	EXT	3
	3737	MKT	SCC	EXT	3
	3741	MKT	SCC	EXT	3
	3741 3742	MKT NEG	SCC	EXT EXT	3
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NEGOTIATIONS IN M&A 3753	3741 3742	NEG	SCC	EXT	3
	3741 3742 3743 3750 3752 3753	NEG	SCC	EXT	3
	3741 3742 3743 3750 3752 3753 4096	NEG NEG	_	EXT EXT	3
	3741 3742 3743 3750 3752 3753 4096	NEG NEG NEG	SCC	EXT	3
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	3741 3742 3743 3750 3752 3753 4096 3755 3748 3767 3763	NEG NEG NEG OPS OPS	SCC SCC SCC SCC	EXT EXT	3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768	3741 3742 3743 3750 3752 3753 4096 3755 3748 3767 3763 3766	NEG NEG NEG OPS OPS OPS	SCC SCC SCC SCC SCC	EXT EXT EXT	3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 3 PRODUCTION PLANNING AND CONTROL 3765 3	3741 3742 3743 3750 3752 3753 4096 3755 3748 3767 3763 3766 3768	NEG NEG NEG OPS OPS OPS OPS OPS	SCC SCC SCC SCC SCC SCC	EXT EXT EXT	3 3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 PRODUCTION PLANNING AND CONTROL 3765 SUPPLY CHAIN OPERATIONS 3762 3	3741 3742 3743 3750 3752 3753 4096 3755 3748 3767 3763 3766 3768 3765 3765	NEG NEG NEG NEG OPS OPS OPS OPS OPS OPS	SCC SCC SCC SCC SCC SCC SCC	EXT EXT EXT EXT	3 3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 3 PRODUCTION PLANNING AND CONTROL 3765 3 SUPPLY CHAIN OPERATIONS 3762 3 SUSTAINABLE OPERATIONS 3764 3	3741 3742 3743 3750 3752 3753 4096 3755 3748 3767 3763 3766 3768	NEG NEG NEG OPS OPS OPS OPS OPS	SCC SCC SCC SCC SCC SCC	EXT EXT EXT	3 3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 3 PRODUCTION PLANNING AND CONTROL 3765 3 SUPPLY CHAIN OPERATIONS 3762 3 SUSTAINABLE OPERATIONS 3764 3 STRATEGIC PROCUREMENT 4299 4 CONTRACT MANAGEMENT 3704 3	3741 3742 3743 3750 3752 3753 3096 3755 3748 3767 3763 3763 3766 3766 3766 3766 3766 3766 3766 3766 3766 3767 3768 3769	NEG NEG NEG OPS OPS OPS OPS OPS OPS OPS OPS STS	SCC SCC	EXT EXT EXT EXT EXT EXT EXT	3 3 3 3 3 3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 3 PRODUCTION PLANNING AND CONTROL 3765 3 SUPPLY CHAIN OPERATIONS 3762 3 SUSTAINABLE OPERATIONS 3764 3 STRATEGIC PROCUREMENT 4299 4 CONTRACT MANAGEMENT 3704 3 FINANCE FOR CONSULTING 3705 3	3741 3742 3743 3750 3752 3753 30096 3755 3748 3767 3763 3766 3768 3765 3762 3762 3764 41299 3704	NEG NEG NEG NEG OPS OPS OPS OPS OPS OPS OPS STS STS	SCC SCC	EXT	3 3 3 3 3 3 3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 PRODUCTION PLANNING AND CONTROL 3765 SUPPLY CHAIN OPERATIONS 3762 SUSTAINABLE OPERATIONS 3764 STRATEGIC PROCUREMENT 4299 4 CONTRACT MANAGEMENT 3704 FINANCE FOR CONSULTING 3705 3 INTERNATIONAL BUSINESS DEVELOPMENT 3702 3	3741 3742 3743 3750 3752 3753 30096 3755 3748 3767 3763 3766 3768 3762 3764 4299 3704 38705	NEG NEG NEG NEG OPS OPS OPS OPS OPS OPS OPS OPS STS STS	SCC SCC	EXT	3 3 3 3 3 3 3 3 3 3 3
LEAN SIX SIGMA GREEN BELT CERTIFICATION 3768 3 PRODUCTION PLANNING AND CONTROL 3765 3 SUPPLY CHAIN OPERATIONS 3762 3 SUSTAINABLE OPERATIONS 3764 3 STRATEGIC PROCUREMENT 4299 4 CONTRACT MANAGEMENT 3704 3 FINANCE FOR CONSULTING 3705 3 INTERNATIONAL BUSINESS DEVELOPMENT 3702 3 IS PROJECT MANAGEMENT 3706 3	3741 3742 3743 3750 3752 3753 30096 3755 3748 3767 3763 3766 3768 3765 3762 3762 3764 41299 3704	NEG NEG NEG NEG OPS OPS OPS OPS OPS OPS OPS STS STS	SCC SCC	EXT	3 3 3 3 3 3 3 3 3 3

French language courses - Lille campus

Course Title	Code	Track	Туре	Format	Language	ECTS
FRANCAIS LANGUE ETRANGERE (NIVEAU 1) 3457	3457	LAN_FRE	OC	EXT	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 2) 3458	3458	LAN_FRE	ОС	EXT	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 3) 3459	3459	LAN_FRE	OC	EXT	FRE	2
FRANCAIS LANGUE ETRANGERE (NIVEAU 4) 3460	3460	LAN_FRE	ОС	EXT	FRE	2
BIEN PRONONCER LE FRANCAIS 0521	0521	LAN_FRE	ОС	EXT	FRE	1
ATELIER INTERCULTUREL DE CONVERSATION 3318	3318	LAN_FRE	ОС	EXT	FRE	1
PREPARATION AU DELF B1 ET B2 0520	0520	LAN_FRE	OC	EXT	FRE	1

French Language Courses (FLE) are available to all INcoming exchange students (Year = IN), Bachelor and Master, and not mandatory.

Registered students will receive details for an online language test, which will be used to enroll them in FLE courses.

The course BIEN PRONONCER LE FRANCAIS 0521 is available to Level 1 and Level 2 students only.

The course ATELIER INTERCULTUREL DE CONVERSATION 3318 is available to Level 3 and Level 4 students only.

The course PRÉPARATION AU DELF B1 ET B2 0520 is available to Level 3 and Level 4 students only.